



Myth Breakers!

Five Common Myths About Independent Insurance Agents

Myth #5: All insurance companies are about the same.

BUSTED! Insurance carriers vary widely in what their standard policy covers and additional available coverage, not to mention financial stability and claims payment history. Diebold Insurance Agency has a long history with the best carriers, and we can place your coverage with the company or combination of companies that best meet your needs.

Myth #4: No one will know who I am! I'll be treated as a policy number, not a person!

BUSTED! We take great pride in knowing our clients personally. Both our Agents and our Account Managers take the time to find out what your insurance needs are. We will never try to sell you a "cookie-cutter" policy that doesn't fit. Some of the services we offer are on-site reviews, audit assistance, and wellness programs.

Myth #3: I need one agency for my business insurance and a different agency for my home, auto & life insurance.

BUSTED! Diebold Insurance Agency has the knowledge and experience to create a total package of insurance to protect your business, your home, auto, health & life and so much more. We even offer group health insurance and benefits for your employees!

Myth #2: Independent Agents are Untrustworthy Salespeople!

BUSTED! The core values of our organization are Family, Honesty, and Integrity. These values influence all of our decisions and every interaction with our clients. While we are in business to sell insurance, our primary focus is *providing security for every client*.

And The Number One Myth About Independent Insurance Agents:

A policy with an Independent Agent will cost a lot more.

BUSTED! We may not have a lizard or a caveman telling you about our discounts, but the discounts are available, just the same. Multi-policy, safe workplace, and several other discounts are available to those who qualify.

Call Diebold Insurance Agency today to schedule your one-on-one insurance review!



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